

EUROPE'S LEADING Expos, events & Conferences for The World of Work

ZP 365 CREATING TOUCHPOINTS FOR THE WORLD OF WORK

WWW.ZUKUNFT-PERSONAL.COM

The content and community platform with news, faces, insights, highlights and topics about the digital and analogue world of work. NETWORKING, LEARNING, INSPIRATION & INFORMATION - 365 days a year!

DIGITAL



MEDIA DATA 2020



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//OVERVIEW & KEY DATA

WITH US AT YOUR SIDE YOU CAN OPTIMALLY POSITION YOURSELF WITHIN THE PRESENT THE MOST IMPORTANT HR TOPICS ONLINE!

Effectively reach your target group:

Chief Agile Officer | Chief Human Resources Officers | Chief Executive Officers | Chief Digital Officers | Chief Information Officers | Chief Corporate Communications Officers | Human resources directors | Human resources managers | Chief learning officers | Human resources and business developers | Talent management executives | Business training and further education officers | heads of specialist departments | Human resources officers | employees of the Human Resources department | Employer branding and marketing managers | Human resources recruiters | Human resources planners | Compensation and benefits managers | organisational developers | Occupational safety officers | company health managers | co-designers

In the following areas:



Digital marketing - so you benefit from:

- » 20 years of experience around the world of work
- » over 90.000 page impressions / month tendency rising!
- » about 22.500 newsletter subscribers
- » 13.000+ app downloads
- » approx. 50.000 direct contacts (by topics and events)
- » theme-specific ad placements to address your target group directly
- » Ad placements in cross-topic or independent areas

KEY DATA

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- » the advertisement booking is made according to the "first come, first served" principle
- » the ad spaces are booked exclusively, i.e. there is no rotation
- » the ads are integrated according to space and fit
- » the ads are integrated responsively





BANNER THIS AD IS IDEAL FOR YOUR PICTURE-TEXT ADS

The banner ad is a small but nice way to draw attention to your company and your products. Use the compact image-text version or the pure image display!

Bookable in 2 versions:

PICTURE DISPLAY



FORMAT (WxH): 530 x 316 pixels, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 50 kB INCLUDING LINK

IMAGE INCL. TEXT WITH BACKGROUND IMAGE



» For text ads: Text of max. 215 characters including spaces and heading

» per week 750,00 € | per month 2.790.00 €

INTEGRATION - INDEPENDENT OF TOPIC:

ZP 365: Homepage, Content page: Program Event pages: Home, Visits, Program, Events

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INTEGRATION - TOPIC-SPECIFIC:

ZP 365: Start page of the Highlight Topics* as well as their respective subpage: Program Event Pages: Subpages of the Highlight Topics*



BIGSIZE THIS AD IS IDEAL FOR YOUR BIG MULTIMEDIA APPEARANCE

The Bigsize-Ad puts your company and your products in focus. Use the pure image-text version with link to your website or add an exciting video!

BOOKABLE IN 2 VARIANTS:

HR Innovation Award

Mit dem HR Innovation Award werden dynamische Unternehmen ausgezeichnet, die mit ihrer frischen Denkweise und ihren zukunftsweisenden Produkten ganz neue Wege im HR-Bereich gehen. Ziel ist es, die geballte Innovationskraft und Leistungsfähigkeit im HR Markt zu fördern und den Innovatoren eine medienwirksame Bühne zu bieten.

Freuen Sie sich auch in disem Jahr auf ganz besondere Anwärter im Bereich Recruiting & Attraction!

<u>Mehr dazu</u>

PICTURE WITH TEXT

FORMAT (WxH): 1650 x 450 pixels, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 120 kB TEASER: max. 480 characters incl. spaces and heading INCLUDING LINK

» per week 1.590,00 € | per month 4.770,00 €

OR OPTIONAL WITH ADDITIONAL VIDEO IN POPUP FORMAT (WxH):6:9

- at least 1280×720 pixels. 720p. (HD)
- max. 1920×1080 pixels. 1080p. (Full HD) FILE
FORMAT: mp4, avi, wmv, mov
LENGTH: max. 59 seconds
INFO: is set on the ZP Youtube channel



» per week 1.690,00€ | per month 5.070,00 €

INTEGRATION - INDEPENDENT OF TOPIC:

ZP 365: Homepage, Content page: Program / News, ZP Plus Event pages: Home, Visits, Program, Events

INTEGRATION - TOPIC-SPECIFIC:

ZP 365: Start page of the Highlight Topics* as well as their respective subpages: Program / News Event pages: Subpages of the Highlight Topics*

* Highlight Topics: "Recruiting & Attraction" / "Operations & Services" / "Learning & Training" / "Corporate Health" / "Future of Work"



MEDIA THIS AD IS IDEAL FOR YOUR MULTIMEDIA APPEARANCE:

In the media ad you can discreetly put yourself in the limelight, whether as a picture variant or as an additional video message!

BOOKABLE AS VIDEO-VARIANT:



FORMAT FOR THE PICTURE WITH THE PLAYBACK (WxH): 405 x 405 px, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 50 kB

REQUIREMENTS VIDEO: FORMAT (WxH): 16:9

- at least 1280×720 pixels. 720p. (HD)
 - max. 1920×1080 pixels. 1080p. (Full HD)
 FILE FORMAT: mp4, avi, wmv, mov
 LENGTH: max. 45 seconds
 - INFO: set to ZP Youtube channel

» per week 1.690,00 € | per month 5.070,00 €



INTEGRATION - INDEPENDENT OF TOPIC:

ZP 365: Homepage, Content page: Program, ZP Plus Event pages: Homepage, About ZP

INTEGRATION - TOPIC-SPECIFIC:

ZP 365: Highlight Topics*: Subpage Program Event Pages: Subpages of the Highlight Topics*

Highlight Topics: "Recruiting & Attraction" / "Operations & Services" / "Learning & Training" / "Corporate Health" / "Future of Work



ADVERTORIAL THIS AD IS IDEAL FOR YOUR EDITORIAL PRESENCE:

The advertorial gives you the space to have your expertise in a specific field verified by a professional, editorial article.

IMPORTANT: Advertisements should correspond to ZP Europe's corporate design in order to convey an attractive and uniform impression. We will be happy to provide examples as recommendations on request.



» TEASER

Experience, Robot Recruiting - Wo steht die Logistikbranche bei den **Recruiting Trends 2020?** 20.02.2020 Welche Entwicklungen zeichnen

Active Sourcing, Candidate

sich in der Personalbeschaffung ab? Und wie sieht es speziell in der Logistikbranche aus? Die Studie "Recruiting Trends" des Institutes for Competitive Recruiting (ICR) mit mehr als 10.000 befragten Unternehmen jährlich zeigt aktuelle Entwicklungen auf. Wie wird die Herausforderung Digitalisierung gemeistert? MEHR



Arbeitszeugnis: So wichtig ist das Zeugnis heute noch

31.01.2020 Das Arbeitszeugnis erscheint Arbeitnehmern und Firmen häufig wie ein Relikt aus längst vergangenen Zeiten. Doch wie wichtig ist Personalern das Arbeitszeugnis heute noch und worauf müssen Unternehmen bei der Ausstellung achten? MEHR



Reverse Recruiting – Die Personalbeschaffung der Zukunft?!

24.01.2020 Der Begriff "Reverse Recruiting" ist in der Zeit des Fachkräftemangels und der Digitalisierung nicht unbekannt. Worauf muss ein Unternehmen achten, um eine erfolgreiche Reverse Recruiting Strategie zu verfolgen? MEHR

» EDITORIAL ARTICLE

PICTURE SIZE (WxH): 1090 x 450 pixels, 72 dpi FILE SIZE: png, jpg, gif FILE SIZE: max. 130 kB TEXT: approx. 6,000 characters including spaces

PICTURE FORMAT (WxH): 390 x 200 pixels, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 20 kB **OVERWRITE:** max. 70 characters incl. spaces TEASERTEXT: max. 190 characters incl. spaces

» AUTHOR BOX

PICTURE FORMAT (WxH): 150 x 150 pixels, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 10 kB TEXT: max. 400 characters including spaces and link

» per week 2.000,00 € | per month 4.000,00 €

INTEGRATION - INDEPENDENT OF TOPIC:

ZP 365 homepage, content page: news

INTEGRATION - TOPIC-SPECIFIC:

ZP 365: Highlight Topics*: News subpage



FEATURED EXHIBITOR THIS AD IS IDEAL FOR YOUR PRESENCE AS AN EXHIBITOR:

Exhibitors can have themselves prominently placed within the respective event pages:











Limited to 18 advertisement spaces, alphabetical order

FORMAT (BXH): 250 x 143 pixels, 72 dpi FILE FORMAT: png, jpg, gif FILE SIZE: max. 10 kB

» per week 590,00 € | per month 1.770,00 €

INTEGRATION - INDEPENDENT OF TOPIC:

Event pages: Home, Infos & Services (Visitors), Infos & Services (Exhibitors)

INTEGRATION - TOPIC-SPECIFIC:

event pages: Subpages of the Highlight Topics*

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For a successful start we offer you some packages. If you want something special - talk to us, we will gladly put together an individual package for you!

CHOOSE YOUR EXCLUSIVE MARKETING START PACKAGE!

//START SMALL:

BANNER in the desired category

FEATURED EXHIBITOR

» 670,00 € / week instead of 1.340,00 €

//GOOD START:

BIGSIZE / Video (e.g. under Highlight Topic)

FEATURED EXHIBITOR

» 1.140, 00 € / week instead of 2.280,00 €

//HIGHLIGHT TOPIC:

BANNER under "Highlight Topics

BIGSIZE Ad Video

ADVERTORIAL in the selected Highlight Topic

» 2.220,00 € / week instead of 4.440,00 €

//BUY 3 – PAY 2!

Choose the form of advertising yourself - if you book the same form of advertising for three events, you only pay 2 of them!

Prices (excl. VAT) - introductory prices Start Package - valid until 31.08.2020





YOUR BOOKING - SINGLE ADS BY E-MAIL TO SALES@ZUKUNFT-PERSONAL.COM

For the attention of

Herewith we book bindingly the following advertisements:

AD	VARIABLE	PRICE / WEEK	PRICE / MONTH	NUMBER	INVOLVEMENT	TIME PERIOD
BANNER	Image &Text	750€	 2.790 €			
BIGSIZE	Image &Text	1.590 €	 4.770 €			
	Video	1.690 €	 5.070 €			
MEDIA	Video	1.690 €	 5.070 €			
FEATURED Exhibitor	Logo	590€	1.770 €			
ADVERTORIAL	Text incl. pictures	2.000 €	 4.000 €			

DISCOUNTS when booking digital services (ads website, app, newsletter) within one year

Please tick the appropriate box. The prices do not include the statutory value added tax. Advertising space will be allocated on a "first come, first served" basis.

Please send us the data by e-mail five working days before the booked placement date: SALES@ZUKUNFT-PERSONAL.COM » from 2.500 Euro - 5% » from 5.000 Euro - 10%

- » from 5.000 Euro 10% » from 10.000 Euro - 15%
- from 20.000 Euro 20%

ADDRESS/BILLING ADDRESS	Country	
Company	Phone	
Street/house nbr	Fax	
PO Box	E-Mail	
Postal code	Webseite	
City	Contact person .	

With this registration we accept the general booking conditions of page 23.

Place/date	Signature	Company stamp	
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YOUR BOOKING - START-PACKAGES BY E-MAIL TO SALES@ZUKUNFT-PERSONAL.COM

For the attention of

Herewith we book bindingly the following advertisements:

AD	VARIABLE	PRICE / WEEK	PRICE / MONTH	NUMBER INVOL	VEMENT	TIME PERIOD
START Small	Banner & Featured Exhibitor	670 € []	2.280 € []			
GOOD Start	Bigsize/Video & Featured Exhibitor	1.140 € []	3.420 € []			
HIGHLIGHT Topic	Banner & Bigsize Video & Advertorial in one High- light Topic	2.220 €	5.930 € []			
3 FÜR 2	Book 3 ads and pay only 2	Depending [] on the ad	Depending [] on the ad			

Please tick the appropriate box. The prices do not include the statutory value added tax. Advertising space will be allocated on a "first come, first served" basis. Please send us the data by e-mail five working days before the booked placement date: SALES@ZUKUNFT-PERSONAL.COM

- **DISCOUNT** when booking digital services (ads website, app, newsletter) within one year
- » from 2.500 Euro 5% » from 5.000 Euro - 10%
- » from 10.000 Euro 15% from 20.000 Euro - 20%

ADDRESS/BILLING ADDRESS	Country	
Company	Phone	
Street/house nbr	Fax	
PO Box	E-Mail	
Postal code	Webseite	
City	Contact person .	

With this registration we accept the general booking conditions of page 23.

Place/date	Signature_		Company stamp
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- 16 4 4 4 4 4	A ALLANDINA	Mail Base .	

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MULTI-APP "ZUKUNFT PERSONAL"

STRENGTHEN YOUR TRADE FAIR PRESENCE WITH THE MULTI-APP

The Multi-App is your mobile guide and offers you a separate area (App-Event) for every event in the ZP Series: Prepare for your visit to the trade fair, find out about the programme and network among like-minded people. Use the presence in the respective event of the multi-app to strengthen your trade fair presence and address the trade fair visitors directly in the Activities Stream!





ADS IN THE APP EVENT: ZP EUROPE, ZP NORTH, ZP SOUTH AND / OR CORPORATE HEALTH CONVENTION

Supplement your trade fair presence with your advertisements in the Activities Stream of the respective app event - this is how you successfully address your target group before the trade fair or on the days of the fair!

THESE ADS ARE AVAILABLE FOR SELECTION



VARIANTE 1: BANNER Format: 580x256 px, 72 dpi

Design your banner and send us this information in addition:

• Short description (optional) up to 140 characters including spaces • Button Label up to 30 characters

(continuative link)

• URL

_	
LOGO	
BILD 1	
• • •	

VARIANTE 2: PICTURE GALLERY (up to 3 images to scroll) Format: 476x476 px/Bild, 72 dpi

GDesign up to three pictures and send us this information in addition:

Short description (optional) up to 140 characters including spaces
Button Label up to 30 characters (continuative link)
URL



VARIANTE 3: PROMOTED SESSION Application for lecture/panel

Application for recture/panel discussion. Attention: Only if you have already booked a lecture. .

• Display 580x256 px, 72 dpi

• Short description (optional) up to 140 characters including spaces

Prices all 3 variants:	
1 Ad	1.025 €
2 Ads 5 Ads	1.980 €
0 140	4.580 €

All forms of advertising appear in the activity stream. With each variant, your ad is pushed up 5 times a day. The ad placement is limited to a maximum of 5 customers per day.



YOUR BOOKING BY E-MAIL TO SALES@ZUKUNFT-PERSONAL.COM

Herewith we book bindingly the following advertisements:

SALES@ZUKUNFT-PERSONAL.COM

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VARIABLE	BOOKING	PRICES	TIME PERIOD
Ads in the event of the multi-app	1 Ad 3 Ads 5 Ads	1.025 € 1.980 € 4.580 €	
For Ads: please indicate event:		 	

Please tick the appropriate box. The prices do not include the statutory value added tax. Advertising space will be allocated on a "first come, first served" basis. Please send us the data by e-mail five working days before the booked placement date:

DISCOUNTS when booking digital services (ads website, app, newsletter) within one year

- » from 2.500 Euro 5%
- » from 5.000 Euro 10%
- » from 10.000 Euro 15%

ADDRESS/BILLING ADDR	ESS	Country	
Company		Phone	
Street/house nbr		Fax	
PO Box		E-Mail	
Postal code		Webseite	
City		110000110	
		contact person	
••••••		••••••	

With this registration we accept the general booking conditions of page 23.

Place/date_____ Signature_____

Company stamp





ADS IN THE NEWSLETTER AROUND ZP 365



NEWSLETTER

ADS IN THE NEWSLETTER **ROUND ABOUT ZP 365**

Benefit from ad placements in our topic-specific newsletters on the Highlight Topics with up to 5,000 recipients per newsletter.

- » "Only three advertisement spaces are possible per newsletter, the allocation is on a "first come first served" basis.
- » We therefore recommend early booking.
- » " The thematically suitable placement of your advertisement will be arranged with spring Messe Management.

PANORAMIC DISPLAY | Format: 600x200 px

1.897,00 €

COMBINED DISPLAY | Format: 300x200 px

1.897,00 €

max. 50 characters heading, text content up to 200 characters Link

DISPLAY SMALL | Format: 300x200 px

1.750,00 €

IMPORTANT: PLEASE SEND US ONLY PICTURES FOR WHICH YOU OWN THE RIGHTS OR WHICH ARE IN THE PUBLIC DOMAIN. THE AD CAN BE DELIVERED AS JPEG, PNG OR GIF FILE.



der Messe Stuttgart wieder alles rund um die neuesten H abwrantwortliche einen umfassenden Überblick über die Vochen dreht 12. und 13. M

ps und Diskus

htige Updates, auch im Zusammenhang mit möglichen Beeinträchtigungen durch das Coro alten Sie auf unserer Website sowie auf allen Social Media Kanälen der Zukunft Personal. n läuft, sichern Sie sich jetzt Ihr Ticket und seien auch Sie dabei beim Branche

IHR TICKET WARTET AUF SIE!

Ihr Team der Zukunft Personal Sad

zukunft-personal.com/sued

// ZP EVENT UPDATE



Wie der Elefant tanzen lernt

rung len

Wie der 'Leadership Campus' entstanden ist und welche Vor- und Nachteile ein Lemprogramm für Führungskräfte aufweist, erfahren Sie am 12. Mai 2020 | 15:05 - 15:50 Uhr.



MEET THE BLOGGER

"Shared Love: Wie Sie den Cultural Fit Ihrer Bewerber durch Mitarbeiterempfehlungen stelgern"

r Cultural Fit ist das "Un und Auf" im

Matthias Wolf | COO & Co-Founder, firstbird GmbH

Who-is-Who der Blogger-Szene t nach Stuttgart

n Sie bei Meet the Blogge





YOUR BOOKING BY E-MAIL TO SALES@ZUKUNFT-PERSONAL.COM

Herewith we book bindingly the following advertisements:

PLACEMENT	FORMAT	PRICE	NUMBER
Highlight Topic-NL	PANORAMIC	1.897,00 €	
HT: (please specify)			
(piease specify)	COMBINED	1.897,00 €	
	SMALL	1.750,00 €	

Please tick the appropriate box. The prices do not include the statutory value added tax. Advertising space will be allocated on a "first come, first served" basis.

Please send us the data by e-mail five working days before the booked placement date:

DISCOUNT when booking digital services (ads website, app, newsletter) within one year

» from 2.500 Euro - 5% » from 5.000 Euro - 10% » from 10.000 Euro - 15% » from 20.000 Euro - 20%

SALES@ZUKUNFT-PERSONAL.COM

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ANSCHRIFT/RECHNUNGSADRESSE	Country	
Company	Phone	
Street/house nbr	Fax	
PO Box	E-Mail	
Postal code	Webseite	
City	Contact person	

With this registration we accept the general booking conditions of page 23.

Place/date	Signature	Company stamp

WEBINARS UND ONLINE-EVENTS

WE ARE THE HOST - YOU ARE THE STAR!

BENEFIT FROM NUMEROUS SYNERGY EFFECTS:

- Use the reach of the Zukunft Personal network to reach new leads and process them afterwards using the participant list.
- Shorten the time between your live event participations and keep in touch with your target group during the trade fair-free period.
- Increase the effectiveness of your webinar with a comprehensive marketing package:
 - $\,$ * Send a webinar invitation to the Zukunft Personal series visitor database
 - » Announcement of the webinar in the Weekly Newsletter Update and via the social media channels of Zukunft Personal
 - » Promotion of the event on www.zukunft-personal.com via an advertorial or online banner
- Minimize your efforts by the organizational support in the run-up and the platform hosting by the Zukunft Personal team.
- Increase your long-term success by recording and archiving your webinar at www.zukunftpersonal.com

YOUR KNOW-HOW COUNTS!

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MEDIADATEN 2020

DIGITAL



MEDIA DATA 2020 Digita

Participation in expert panel - industry exclusive

Participation in expert panel - exclusive to the industry. You are contributing to the current HR discourse with your new publication or your new service or are dealing with the latest trends in the world of work? Exchange ideas with industry experts on your special field and inspire your customers with your expertise.

- Participation in a 60-minute talk round incl. Q&A
- Integration of a Quick Poll during the talk show
- Hosting of the BigMarker platform by the Zukunft Personal Team
- Dispatch of an invitation to the discussion round to the ZP-Series visitor database for the selected Highlight Topic with naming of the partner
- Announcement of the talk show with naming of the partner in the Weekly Newsletter and via the social media channels of Zukunft Personal
- Integration of the partner logo in preview graphics before the start of the discussion round
- Integration of the partner logo in the layout of the panel interface
- Integration of a partner question in the feedback form
- Provision of the list of participants
- Recording and archiving at www.zukunft-personal.com for 3 months
- 1-week online banner on www.zukunft-personal.com (placement by arrangement)

Preis: 2.999,- €

MY WEBINAR PLUS

Show your know-how and enter into direct dialogue with your customers. The individual webinar offers you the opportunity to present your expertise in detail, for example in the form of a workshop or best practices.

- Design of a 60-minute webinar including Q&A
- Integration of up to 3 Quick Polls during the webinar
- Hosting of the BigMarker webinar platform by the Zukunft Personal Team
- Sending a webinar invitation to the ZP-Series visitor database for the selected Highlight Topic with naming of the partner
- Announcement of the webinar and naming of the partner in the weekly Newsletter and via the social media channels of Zukunft Personal
- Integration of the partner logo in preview graphic before the start of the webinar
- Integration of the partner logo in the layout of the webinar interface
- Integration of a partner question in the feedback form
- Provision of the list of participants
- Recording and archiving at www.zukunft-personal.com for 3 months
- 1 advertorial on www.zukunft-personal.com, if desired including a link to the webinar registration and afterwards to the webinar recording
- 1-week online banner on www.zukunft-personal.com (placement by arrangement)

Preis: 3.999,- €

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YOUR BOOKING By E-MAIL TO SALES@ZUKUNFT-PERSONAL.COM

Herewith we book bindingly the following advertisements:

ONLINE-EVENT	PRICE	NUMBER	TOTAL PRICE	HIGHLIGHT TOPIC* / TOPIC
Participation in expert panel - sector-exclusive	2.999,00 €			
My Webinar PLUS	3.999,00 €			
Grand total				

Please tick the appropriate box. The prices do not include the statutory value added tax. Advertising space will be allocated on a "first come, first served" basis. Please send us the data by e-mail five working days before the booked placement date:

DISCOUNT when booking several ONLINE-EVENTS » 5% discount for booking of 3 ONLINE-EVENTS

»7 ONLINE-EVENTS for the price of 6: Book 6 ONLINE-EVENTS and the 7th ONLINE-EVENT is free of charge! Discounts will be given with the invoice.

SALES@ZUKUNFT-PERSONAL.COM

Country

ANJURKIF I / REUNIUNUJADREJJE	Country	
Company	Phone	
Street/house nbr	Fax	
PO Box	E-Mail	
Postal code	Webseite	
City	Contact person	

With this registration we accept the general booking conditions of page 23.

Place/date_____

__ Signature__

Company stamp

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GENERAL BOOKING CONDITIONS

FOR ORDER PLACEMENT, PROCESSING, CALCULATION AND PAYMENT OF SPONSORING AND ADVERTISING SERVICES/ADVERTISING ORDERS (PRINT/ONLINE)

1. The general terms and conditions of business, the valid price list for advertising services/advertisements and our order confirmation are decisive for the orders. The organizer/publisher reserves the right to re ect advertising orders, including individual services/advertisements, within a framework contract at its own discretion. The client/advertiser will be informed of the re ection.

2. A specific placement of advertising services/ads cannot be guaranteed. In general, the organizer/publisher reserves the right to withdraw from the execution of orders already accepted for technical or other reasons without any claim for compensation by the client.

3. The exclusion of competitors cannot be complied with by the organiser/publisher. Advertising services/text advertisements that are not recognisable as advertising due to their design will be identified as such.

. The advertising service / advertisement is permitted, provided that its content corresponds to the overall framework and concept of the respective trade fair / event. Companies that have not fulfilled their financial obligations from previous contracts can be excluded from admission. The contract between the organiser/ publisher and the advertiser is concluded with the sending of the admission/booking confirmation. After admission by the organiser/ publisher, the booking and the obligation to pay the prices for advertising services/advertisements remain legally binding, even if the relevant documents or data are not received by the organiser/ publisher in time. The organizer/publisher is entitled to revoke the admission if it was granted on the basis of false prerequisites or information or if the prerequisites for admission subsequently cease to apply.

5. A withdrawal from the contract is not possible. The complete advertising costs / advertisement costs are to be paid. If the advertiser nevertheless waives the right to claim the full amount of the advertising service booked by him or to occupy advertising space, he must still pay the full amount. In order to preserve the overall image, the organizer may reduce the advertising services/ advertising space of the advertiser by self-promotion/own advertisements replace. This does not release the advertiser from his payment obligations. The advertisers waiver of the booked advertising service/advertising space shall become valid upon receipt of the written declaration.

6. The organizer/publisher guarantees the technically unobstructed reproduction of the advertisement/advertising service. Minor deviations in the sound of documents/data are ustified within the tolerance range of the production process. Unsuitable or damaged print data will be returned to the client. If any defects in the data are not immediately recognisable, but only become apparent during creation/production, the advertiser shall have no claims in the event of insufficient printing. The organiser/ publisher shall not be liable for changes made by telephone. Proofs shall only be supplied at the advertiser's express request and expense. If the client does not return proofs by the advertising deadline or another date specified by the organiser/publisher, approval for use shall be deemed to have been granted. The obligation to keep documents/data ends three months after the publication of the respective service. Voucher copies of advertising measures on the event site will not be kept.

7. Costs for the production of final artwork or other documents/ data must be paid by the client. If the documents/data are delivered at a later date, the client will be invoiced for the additional costs incurred. The client guarantees the organiser/ publisher that the advertising measures/advertisements do not violate any legal provisions and do not infringe the rights of third parties.

. The client agrees that his personal and company data may be collected, stored and processed by the organiser/publisher and may be disclosed to contractual partners of the organiser/ publisher for the purpose of providing services in connection with participation in the exhibition or advertising.

Mannheim, July 2018 spring Messe Management